



BOHIOSYSTEM

• CTO AS A SERVICE • BOHIOSYSTEM

CTO as a Service

Part-time technology leadership for organizations that need high-level judgment without the cost of a permanent position.

DOCUMENT

BS-SVC-14B

VERSION

1.0

DATE

August 1, 2026

PREPARED BY

BohioSystem

BohioSystem

bohiosystem.dev • Confidential

TECHNICAL LEADERSHIP

Many companies need CTO-level decisions a few hours a month, not a full-time person on an executive salary.

This service provides that figure: someone who sits on the committee, evaluates vendors, sets technical direction, and stands behind the decisions, with an agreed level of dedication and without the burden of a permanent hire.

3

ENGAGEMENT MODELS

8–40 hrs

MONTHLY DEDICATION

Committee

DIRECT PARTICIPATION

Quarterly

DIRECTION REVIEW

01

What an external CTO does

They don't write code. They decide, evaluate, and stand behind it.

Leadership

- Defines and maintains the technology roadmap.
- Translates business objectives into technical decisions.
- Participates in the leadership committee.
- Stands behind the outcome of decisions.

Team

- Defines the technical structure needed.
- Participates in the selection of key profiles.
- Sets standards and technical direction.
- Supports the internal team.

Vendors

- Evaluates technical proposals and contracts.
- Negotiates scopes and service agreements.
- Audits third-party work.
- Avoids dependence on a single vendor.

Risk and budget

- Maintains the technology risk map.
- Builds and defends the budget.
- Monitors total cost of ownership.
- Anticipates investment needs.

02

Engagement models

MODEL	DEDICATION	INCLUDES	WHO IT'S FOR
Advisory	8 hrs / mo	One committee session, review of specific decisions, and availability for consultation.	Companies with a technical team that only need outside judgment for major decisions.
Part-time leadership	20 hrs / mo	Committee, a living roadmap, vendor evaluation, and support for the team.	Organizations without a technical leadership figure and with projects underway.

MODEL	DEDICATION	INCLUDES	WHO IT'S FOR
Extended leadership	40 hrs / mo	All of the above plus involvement in execution, profile selection, and budget governance.	Companies undergoing transformation or accelerated growth.

03

The first ninety days

The sequence is always the same, because you can't lead what you don't understand.

PERIOD	FOCUS	DELIVERABLE
Days 1–30	Understand: systems, team, vendors, contracts, costs, and the business's real pain points.	Diagnosis and prioritized risk map.
Days 31–60	Set things in order: stop what isn't adding value, resolve what's urgent, and stabilize operations.	Immediate action plan underway.
Days 61–90	Plan ahead: roadmap, budget, and the team structure needed.	Approved roadmap and defended budget.

WHAT ALMOST ALWAYS HAPPENS IN THE FIRST MONTH

Two or three contracts turn up that are being paid for without being used, a continuity risk that no one had quantified, and a half-finished project that's better formally closed or abandoned. The savings from those decisions usually cover a good part of the service's cost.

04

What this service is not

IT IS NOT	WHY
Technical support	It doesn't handle incidents or resolve operational problems. That's what the managed service is for.
Development	It doesn't write code or carry out implementations. It directs whoever does — an internal team or a vendor.
A sales channel	The recommendation is not conditioned on us handling the execution. In several cases we have recommended another vendor.
Round-the-clock availability	Dedication is limited to what's contracted. For urgencies outside of it, there's an agreed escalation procedure.

THE SIGN THAT IT'S WORKING

Six months in, technology conversations at the committee stop being about incidents and start being about investment and capacity. That shift in conversation is the outcome we're after.

Let's talk

NEXT STEP

Write to us and we'll schedule a working session at no cost to review your specific case.

CONTACT

contacto@bohiosystem.dev

WEB

bohiosystem.dev

DOCUMENT

BS-SVC-14B · v1.0