



BOHIOSYSTEM

• SERVICE DATASHEET • BOHIOSYSTEM

Enterprise Solutions

We implement and adapt the platforms that sustain daily operations: ERP, e-commerce, CRM, and the integration between them.

DOCUMENT

BS-SVC-03

VERSION

1.0

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PREPARED BY

BohioSystem

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THE SERVICE

An enterprise platform does not fail because of the software. It fails because no one translated the real process before configuring it.

We implement Odoo and Shopify, and integrate them with what the business already uses: invoicing, banking, logistics, third-party platforms, and in-house systems. The work starts by understanding how the company actually operates, not by the module catalog.

When a standard feature does not fit the process, we assess whether it is better to adapt the process or build a custom solution. Both decisions carry a cost; the worst option is to force the tool and let the team work around it.

Odoo

ERP AND OPERATIONS

Shopify

E-COMMERCE

IntegratedWITH YOUR CURRENT
SYSTEMS**Phased**WITHOUT STOPPING
OPERATIONS

01

What we solve

The signs that operations have outgrown the tools that support them.

COMMON SITUATION	WHAT IT MEANS FOR THE BUSINESS
Operations live in spreadsheets	Inventory, collections, and orders in separate files that someone reconciles by hand. The numbers never quite add up and no one knows which version is the right one.
The same data is entered three times	An order is typed into the storefront, the invoicing system, and the inventory sheet. Every repetition is a chance for error.
The store and inventory do not talk to each other	You sell what you don't have or stop selling what you do. The adjustment happens overnight, by hand, and only if someone remembers.
An earlier implementation was abandoned	An ERP was paid for that nobody uses today because it was configured without understanding the real process, and the team went back to their spreadsheets.
No visibility to make decisions	Reports are put together by hand whenever someone asks for them, so they arrive late and everyone brings their own number.
Growth means hiring more people	Volume goes up and the only possible response is adding people to repetitive administrative tasks.

02

What the service includes

01 Odoo implementation

Rolling out the ERP on top of the company's real process: sales, purchasing, inventory, accounting, projects, and human resources.

Process discovery · Module-by-module configuration · Data migration · Roles and permissions · Operational reports · Training by department

02 E-commerce with Shopify

An online store ready to sell, with operations connected behind it so every order does not generate manual work.

Store design and implementation · Catalog and variants · Payment gateways · Shipping and taxes · Apps and customization · Conversion analytics

03 Integration between platforms

The point where these projects are won or lost: getting systems to share data without human intervention.

Inventory synchronization · Orders and invoicing · Unified customers · Banking connection · Logistics services · Error handling and retries

04 Custom development on the platform

Proprietary modules for when the standard feature set does not cover what differentiates the business, built to survive platform updates.

Custom Odoo modules · Shopify apps · Approval workflows · Specific reports · Internal automations

05 Data migration

Bringing over the historical record without dragging along the dirt it accumulated. This is the most underestimated part of any implementation.

Extraction and cleansing · Transformation rules · Verified load · Reconciliation against the source · Rollback plan

06 Adoption and support

A platform the team does not use is a total loss. We stay involved until usage is real and sustained.

Training by role · Operating manuals · Go-live support · Functional support · Continuous improvement

03

How we work

In short stages, with something verifiable at the end of each one.

PHASE	WHAT HAPPENS	WHAT YOU KEEP
01 · Discovery	We understand the business, the current state and the real constraint.	Diagnosis and agreed scope.
02 · Design	We define the solution, its risks and its execution plan.	Architecture and milestone plan.
03 · Build	We implement in verifiable increments, not in a single delivery.	Functional progress per milestone.
04 · Go-live	Controlled deployment, testing and knowledge transfer.	Solution in production and team trained.
05 · Evolution	Operation, measurement and continuous improvement under a service agreement.	Periodic report and living roadmap.

04

What you receive

Operational platform

- Configured production environment.
- Separate test environment.
- Migrated and reconciled data.
- Users, roles, and permissions defined.

Documentation

- Map of implemented processes.
- Manual per operational role.
- Administration guide.
- Catalog of available reports.

Integrations

- Active, monitored connections.
- Error and retry log.
- Documentation for each flow.
- Procedure for a synchronization failure.

Training

- Sessions by functional area.
- Recordings for new hires.
- Key users trained as internal references.
- Support through the first closing period.

05

Technologies we work with

We choose the tool for the problem, not by trend or by agreement with a vendor.

ODOO

SHOPIFY

POSTGRESQL

PYTHON

XML-RPC

ODOO STUDIO

SHOPIFY LIQUID

SHOPIFY ADMIN API

N8N

REST

WEBHOOKS

STRIPE

PAYPAL

AZUL

CARDNET

06

Engagement models

MODEL	HOW IT WORKS	WHEN IT FITS
Fixed project	Defined scope and deliverables, agreed price and timeline.	Bounded needs with a clear objective.
Monthly retainer	Reserved team capacity month to month.	Continuous evolution and sustained support.
Dedicated team	Profiles assigned exclusively under your direction.	Long programs or high workload.
Hour bank	Consumable hours with agreed priority.	Variable demand or one-off work.

07

Our commitments

COMMITMENT	HOW IT IS MET
Process first, tool second	No configuration begins before the real process has been mapped out and validated with the people who run it.
No surprises in migration	Every data load is reconciled against the source and approved before go-live is signed off.
Upgrade-safe	Custom development is built so that platform updates do not break it.
Measured adoption	The project does not close when the system is configured, but when the team is using it.
No vendor lock-in	We train internal key users capable of handling day-to-day issues without escalating every question to us.

THE MOST IMPORTANT DECISION IN THE PROJECT

When to adapt the process to the tool, and when to adapt the tool to the process. The first is cheaper to maintain; the second protects what differentiates the business. We have that conversation at the start, with numbers, and the client decides.

08

Next step

GET STARTED

A one-hour session, at no cost, to review your current situation and define together the minimum scope to start with.

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